



**We are a National Alliance of Agents  
working together to provide  
Mortgage, Final Expense and  
Retirement protection  
to our clients.**





# What is the Alliance?




- A Marketing company founded in 2002
- Headquarter in Burlington, NC
- America's #1 seller of mortgage protection insurance
- Agents in all 50 states
- Partnership with a number of “A” class (A.M. Best rating) Insurance carriers to offer best available Insurance and Annuity products to clients
- Clients’ personal agents
- Put clients’ interests first

# What is the Alliance?

- ▶ Carrier pays you commission when you sell their policy
- ▶ The Alliance has proprietary Lead System
- ▶ Hotspot meetings are where Agents get training each week
- ▶ You can build your team nationwide
- ▶ You are in the driver's seat of your future

# About Me



 **State of New Jersey**  
Department of Banking and Insurance  
20 West State Street  
Trenton, NJ 08625-0327

LICENSE NUMBER  
**1514292**


THIS CERTIFIES THAT **KAM K. YUEN**

AT BUSINESS ADDRESS 14 EDGEFIELD DR.  
MORRIS PLAINS, NJ 07950

IS DULY LICENSED WITH THE FOLLOWING LICENSE TYPE(S) AND AUTHORITIES

LICENSE TYPE	LINES OF AUTHORITY	EFFECTIVE DATE	EXPIRATION DATE
PRODUCER	LIFE INSURANCE; ACCIDENT, HEALTH OR SICKNESS	01/03/2013	11/30/2014

printed: 01/08/2013

  
Commissioner of Banking and Insurance

This insurance license is valid and shall remain in effect unless revoked or suspended provided that the fee set forth in N.J.A.C. 11:17-2.12 is paid and renewal requirements set forth in N.J.A.C. 11:17-2.5, including continuing education requirements for resident individuals, are met by the license expiration date. A renewal notice will be mailed to the licensee's mailing address approximately 30 days prior to the license expiration date.

The Department maintains an informative website at [www.njdoib.org](http://www.njdoib.org). Please visit this web page for valuable information and forms necessary to maintain compliance with licensing requirements.

**Department Contact Information**

web site: [www.njdoib.org](http://www.njdoib.org)  
phone: (609) 292-4337  
fax: (609) 984-5263

The request for any change of license information must be sent to the Department within 30 days of the change.

Make any checks and/or money orders payable to: **STATE OF NEW JERSEY, GENERAL TREASURY**

Mailing Address: Department of Banking and Insurance  
20 West State Street  
P.O. Box 327  
Trenton, NJ. 08625-0327

# Companies I Represent



# What is the Opportunity ?

## The MARKETS



- ▶ Opportunity is HUGE
- ▶ Homeowners, Parents, Anyone who has savings and wants to retire
- ▶ Baby Boomers – 10,000 turns into Age 65 each day
- ▶ After 2008 market crash, there are still 22 Trillions and more of Assets need to be transferred



# What is the Opportunity ?

## The PRODUCTS



### ▶ Life Insurance

- Accidental
- Term Life (10,15,20,25,30 Years)  
Return of Premium, Customized to Specific Age
- Whole Life (Children, Traditional, Final Expense)
- Indexed Universal Life for Tax Free Retirement Planning
- Guaranteed Issued

### ▶ Indexed Annuities

- No market risks to avoid the market crash pain
- Fixed Life time income for longevity concerns
- Well being Rider for long term care needs



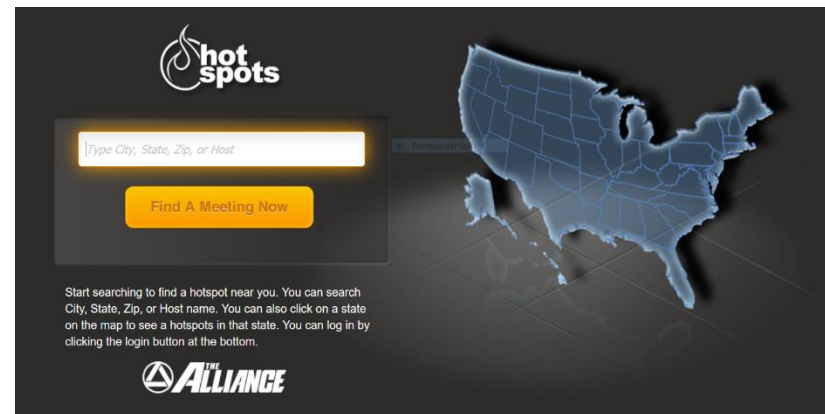
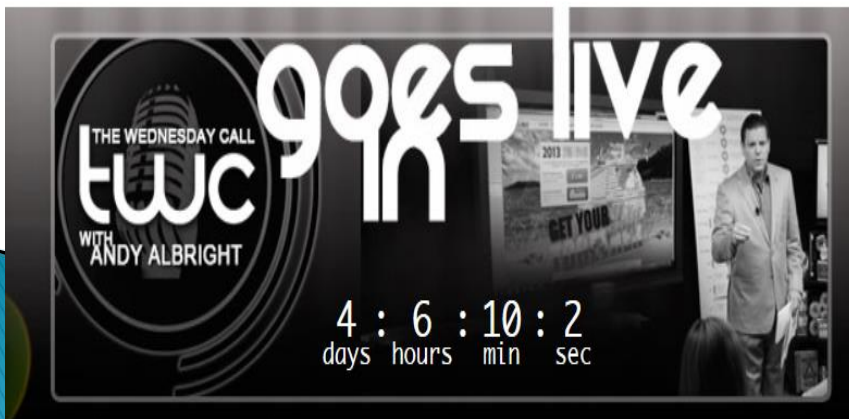
# 80+ Products & 15 Insurance Companies

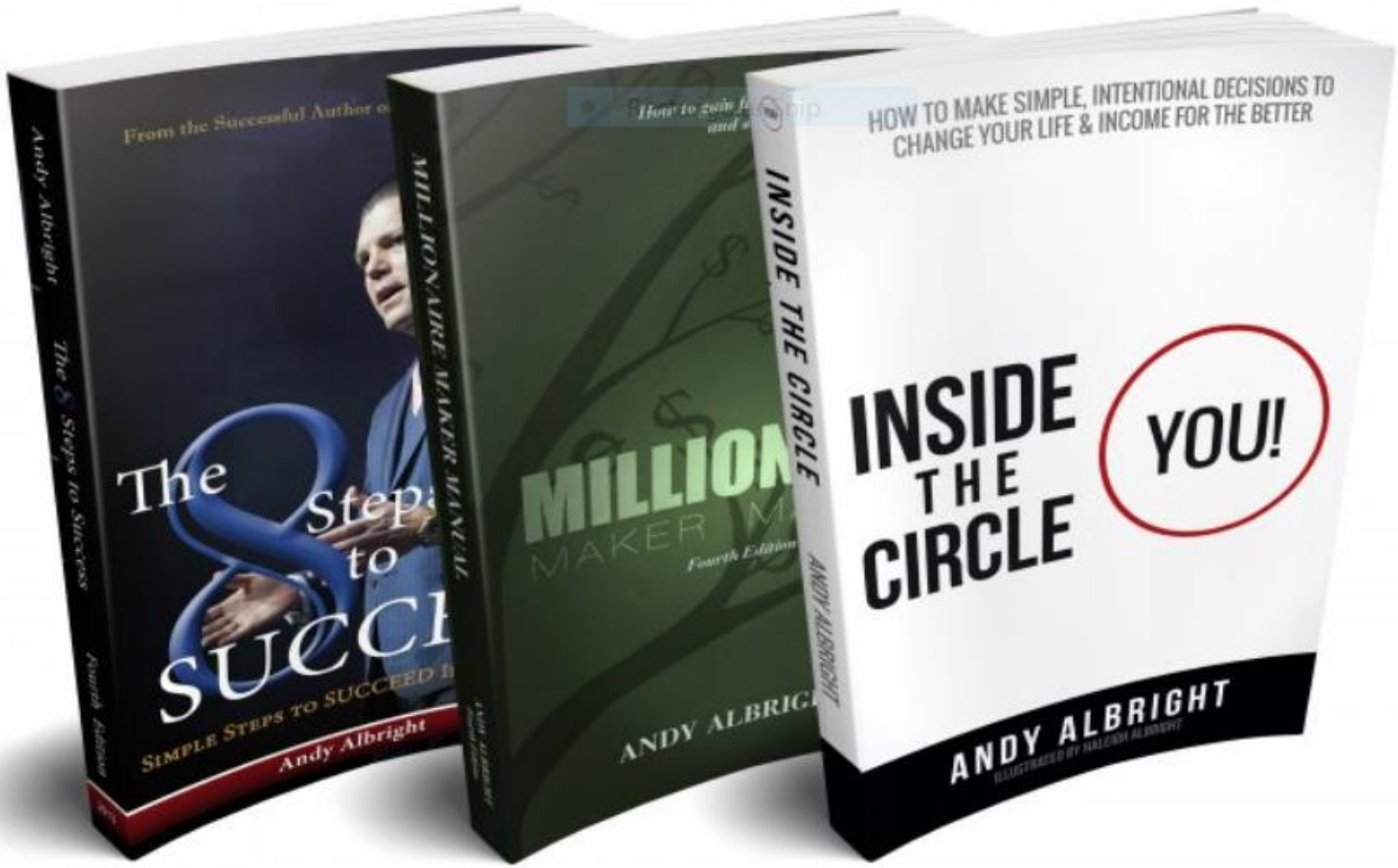


# How Do You Do It?



- 80+ Weekly Hotspot Meeting Nation Wide
- NAA University for Anyplace Anytime Training
- Weekly CEO Live-TV Training
- Weekly Product Training
- Up line & Corporate Support
- Carriers Quoting & Underwriting Support





From the Successful Author of

Andy Albright

The 8 Steps to Success

Fourth Edition

# The 8 Steps to Success

SIMPLE STEPS TO SUCCEED IN BUSINESS  
Andy Albright

How to gain wealth and prosperity

MILLIONAIRE MAKER MANUAL

# MILLIONAIRE MAKER MANUAL

Fourth Edition

ANDY ALBRIGHT

HOW TO MAKE SIMPLE, INTENTIONAL DECISIONS TO CHANGE YOUR LIFE & INCOME FOR THE BETTER

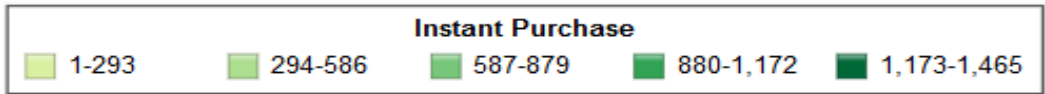
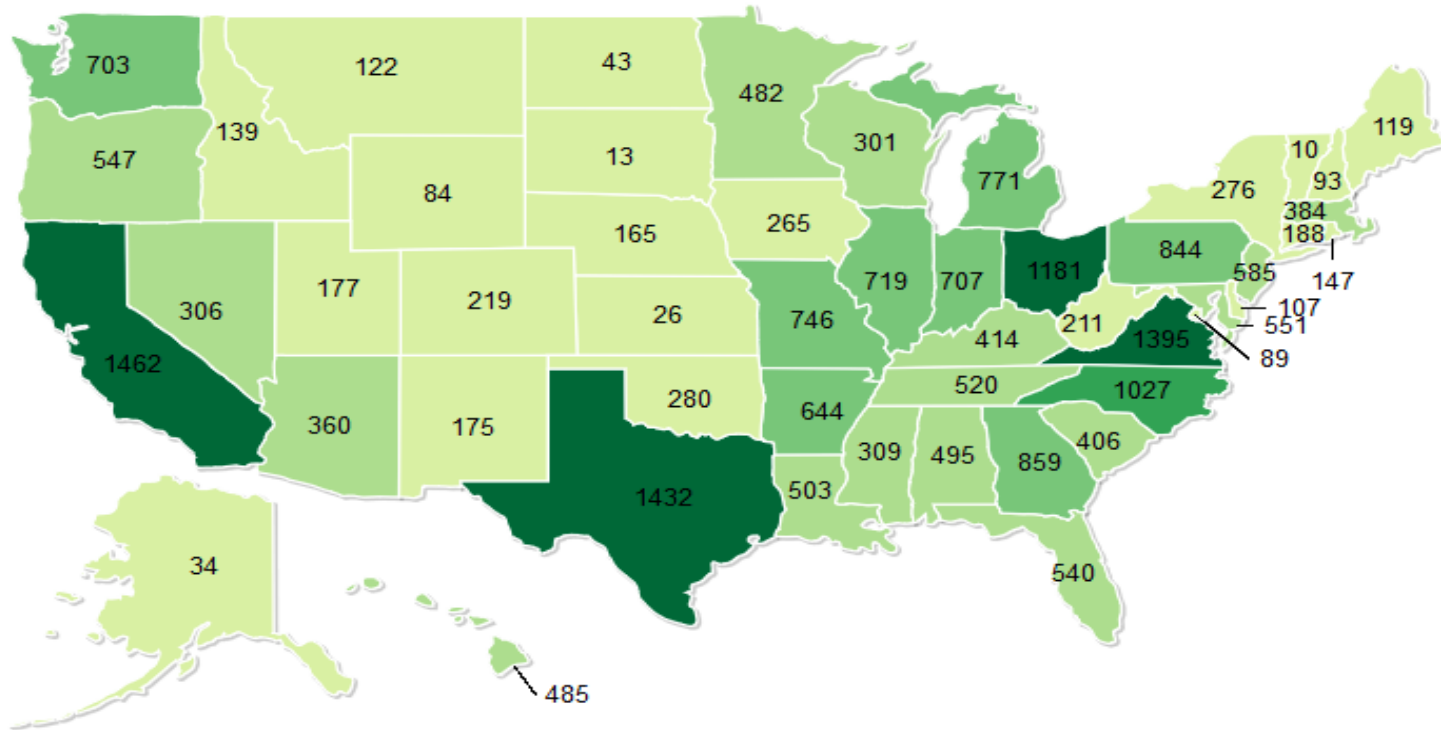
INSIDE THE CIRCLE  
ANDY ALBRIGHT

# INSIDE THE CIRCLE

YOU!

ANDY ALBRIGHT  
ILLUSTRATED BY HALCOH ALBRIGHT



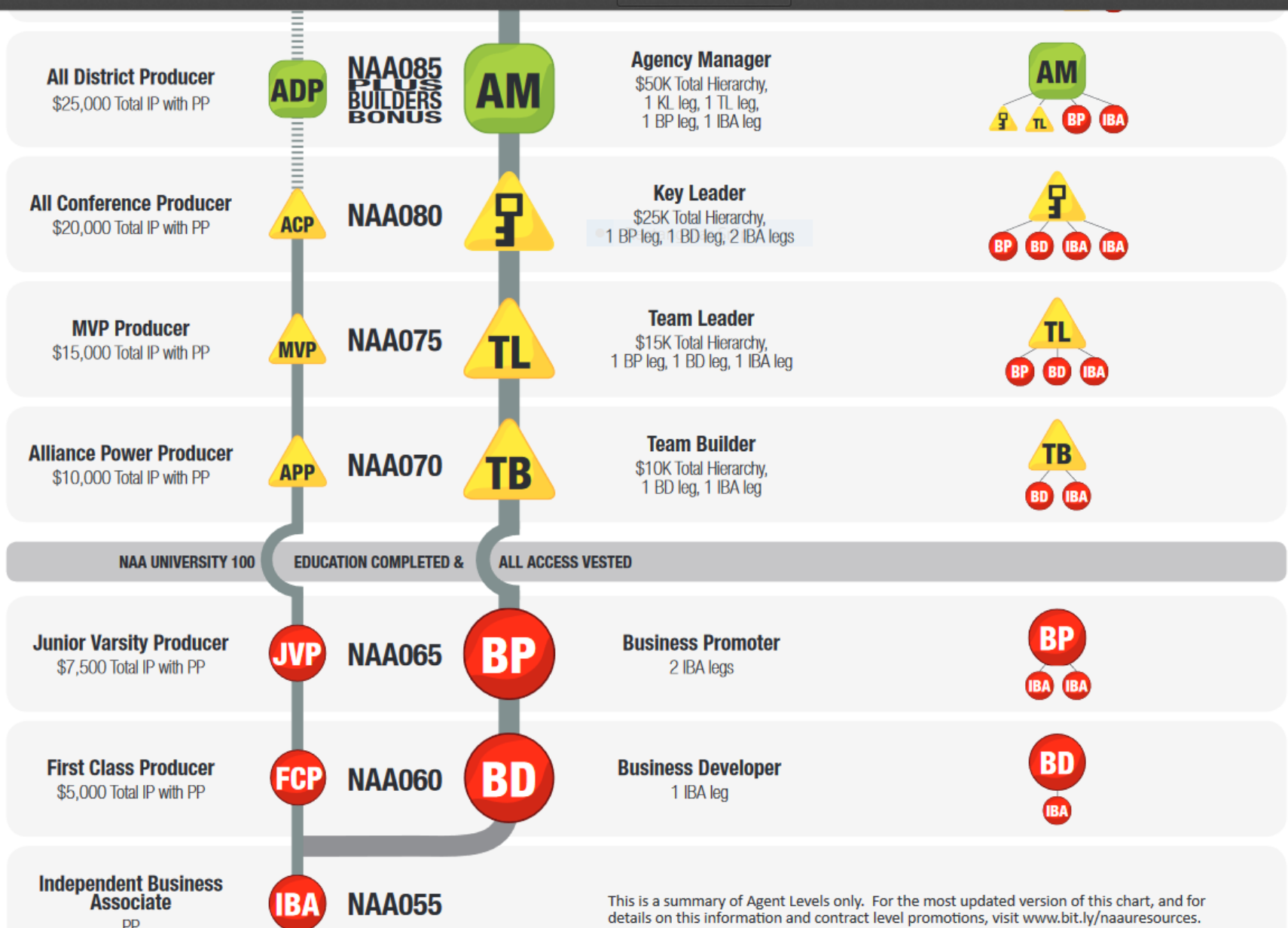


# How Do Agent Makes Money?

- By Selling Life Insurance or Annuity
- By Recruiting someone to sell and make a percentage of the total sales
- By Building & Earn Management Bonus



# Agent Promo Chart



This is a summary of Agent Levels only. For the most updated version of this chart, and for details on this information and contract level promotions, visit [www.bit.ly/naauresources](http://www.bit.ly/naauresources).



# Direct Selling

*start here*



6. Carrier deposit the commission to Agent's checking account if the case is approved

5. Insurance Co. completes the underwriting process to approve or decline the case

1. Agent makes appointment thru leads or warm market

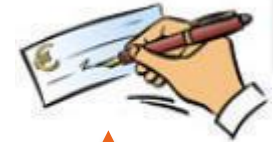


4. Agents submits the application and voided check to Insurance Co.

2. Agent meets with the client; understand their needs, provide quote



3. Client likes the quote; complete the application; provide a void check or bank info for first month premium;



# How much can you make by Direct Selling when first started?

\$85 / month = \$1000 annual premium

\$500 for you per application

X 5 App per week = \$5000 annual premium

X 4 weeks/month = \$20,000

You get 55%

\$75,000 / year

**YOU**

at 55%

# How much can you make by Recruiting & Building a National Team ?

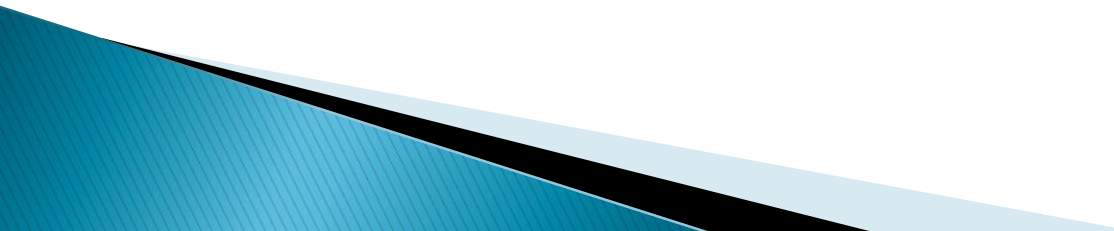
Watch Alex Abuyuan's Youtube on  
A Part-timer's Plan to Make \$100,000/Year

<https://www.youtube.com/watch?v=XERBvXIBM18&t=38s>





# 1. How much can you make by Recruiting & Building a National Team ?

1. Hire one agent and get promotion to 60% commission rate
  2. Have overriding commission income
  3. Earn GRO Bonus
- 

How Fast do you want to  
start Making Money?

How much money do you  
want to make?

**IT IS ALL UP TO YOU !**

# WHO ELSE IS DOING IT?

- I invite you to attend our virtual opportunity meeting and meet the real people that are working this as regular income



# TO CONCLUDE

- Want to recruit and start building your own business?
- Get back to the person who invite you to the meeting
- Start making the list and call them
- Start the licensing course if you are not licensed and pass the exam fast and start earning \$\$\$

# Contact Me

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